



NavigatePower

Energy procurement,
consulting and
sustainable solutions





Bringing You the Buying Power of 50,000 Businesses

Working with a professional and experienced energy procurement consultant provides incredible value to your business. The evolution of the energy market, as well as changing regulations, have made it more difficult for companies to control energy expenses. Having a transparent relationship with a company who understands your business, advocates for you and acts as a consultant while developing an energy strategy can be a true asset to any business that values its bottom line. Navigate Power is that partner.

Navigate Power has over 50,000 commercial clients, ranging in size from small businesses to Fortune 500 clientele. Our book of business is approximately 10 billion kWh of annual electricity usage and 5,000,000 MCF of natural gas usage and currently manages over \$1 billion in client energy spend.

When we procure an electricity or natural gas contract on your behalf, we're leveraging 50,000 clients, \$1 billion, and over 105 direct supplier relationships to give you the most comprehensive product offering in the energy market.



Navigate Power and **Verde Solutions** Navigate Power and Verde Solutions were founded in 2012 to address the growing need for comprehensive commercial energy strategies. Together these two companies offer a turn key, full service suite of solutions that address the unique energy needs of each client. We are committed to building lasting partnerships with our clients that ensure long term savings. We know it's important to get professional guidance you can trust and we are proud to present this custom proposal for your review.



Benefits

- Over 50,000 accounts under management
- 40+ years of collective experience
- 105+ National Supplier Relationships
- Comprehensive Bill Auditing
- Proprietary Reverse Auction Technology
- Principal featured as an industry expert on Bloomberg, CNBC & Fox Business

Benefits

- Comprehensive Energy Consumption Assessment
- Energy Reduction Plan including LED lighting fixtures, HVAC, controls, etc.
- Energy Production Plan including solar, wind, micro-turbine, etc.
- Turnkey Project Management
- Zero Down Project Financing Solutions
- Rebates and incentive processing
- Over 700 energy projects complete
- Technology agnostic
- Work nationally in over 42 states

Procurement

Navigate Power is a national electricity and natural gas consulting firm that provides clients the best pricing opportunities available.

Our S3 Approach:

- Security** We provide price protection & budgeting certainty for clients.
- Savings** Our proprietary technology allow access to 70+ national suppliers to lock in the best price.
- Service** Develop custom solutions and contracts that best fit our clients needs.

Reduction-Production-Storage

Verde Solutions provides innovative solutions for clients that want to improve energy efficiency and save money.

- Reduction** Various technologies including LED lighting, HVACR and controls create efficiencies and cost savings.
- Production** On-site energy generation via solar, wind and micro-turbines allows companies gain independence from the grid.
- Storage** Integrated battery systems provide energy during outages and help to shave peak demand.

Some of our clients





Navigate Power Services

Navigate Power is a national electricity and natural gas consulting firm that provides clients the best pricing opportunities available.

Security

We provide price protection & budgeting certainty for clients.

Savings

Our proprietary technology allows access to 105+ national suppliers to lock in the best price.

Services



**COMPREHENSIVE
BILL AUDITING**



**ENERGY
PROCUREMENT**



**DEMAND
RESPONSE**



**PRICE PROTECTION
& BUDGET CERTAINTY**



Case Study: Morton College

Our Client

Morton College, the second oldest community college in Illinois, was founded in 1924 to meet the educational demands in the growing communities of Berwyn, Cicero, Forest View, Lyons, McCook, Stickney and other near-western suburbs.



Project Snapshot



Annual Usage:
6,000,000 kWh



Annual Savings:
\$120,000



Price Protection:
Yes



Locations:
Entire Campus

Opportunity

Morton College is a budget conscious education center that was searching for a partner to help achieve an optimal purchasing strategy for its energy supply.

Solution

Morton College partnered with Navigate Power and moved from a variable electricity rate to a fixed rate saving a significant amount annually on their electricity expenses. Navigate Power used a combination of market expertise, data analysis, and futures projection models, to advise Morton College on this adjustment proving price protection and budget certainty.

To learn more about Navigate Power, visit us at www.navigatepower.com

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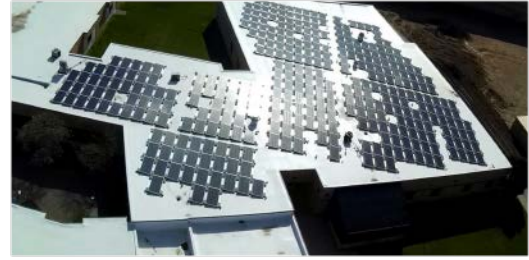


Project Type

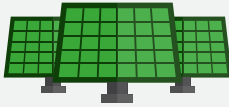
Rooftop Fixed
Ballasted
Solar Array

Location

Martin, MI



622 solar panels



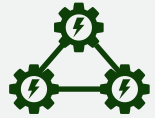
Phase 1 of this project alone
generated up to 40%
of the district's energy needs.



Total
Project
Cost
\$450,000



Energy
Generated
Per Year
198,222 kwh



Array
Size
183 kW DC

The Client

Martin Public Schools is the first school in the state of Michigan to install solar. Their goal is to move the school towards energy independence and reduce their impact on the environment.

Client Feedback

"As superintendent, I am pleased that we have implemented this amazing solar project. With an intention to reduce Martin Public School's carbon footprint on the environment, we are modeling an example of responsibility for our students and community. Our collaborative work with Verde Solutions illustrates our commitment to energy efficiency, while committing to a green educational environment. We are very pleased to partner with Verde Solutions and I truly believe that generations to follow will benefit from this environmental investment at Martin." -Dr. David Harnish

The Project

Verde Solutions worked closely with the Martin Public School Board to develop a multi-phase project that helped them move toward their goal of energy independence. We are finalizing the second phase which incorporates Combined Heat and Power (CHP) technology into their renewable energy solutions.



Contact Us

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