



DAILY PRICING MATRIX PROCEDURES AND INFORMATION

The Green Mountain Energy daily pricing matrix will be sent out each morning and will contain the following attachments: Two pricing spreadsheets, load factor calculator and one contract for each of the three products. All contracts are subject to Green Mountain acceptance, and the daily matrix prices expire at 5 p.m. CT.

Green Mountain matrix customers are broken into two groups: Small Customers and Medium Customers

Small Customers (use up to 300,000 kWh annually or an expected peak demand of less than 50 kW):

- All fixed-rate pricing includes 100% renewable energy with nodal congestion bundled. For medium and high load factor pricing, Green Mountain will require usage file or a bill copy displaying kWh and kW to validate the load factor.
- Monthly meter fee of \$4.95.
- Signed up on the Texas Small Commercial Enrollment Authorization form.
- If business credit is not initially approved, there are many alternative credit options for the customer. Green Mountain will offer a deposit option, or the customer has the option of using a Personal Guarantee from an owner of the business for credit acceptance; or, for a premium, we can approve a customer without a credit score. You will need to contact our pricingdesk@greenmountain.com or your pricing analyst to calculate the premium on a per-customer basis. For a Small Customer personal credit approval, the "Guaranty Agreement (Personal)" form can be provided and will need to be completed and signed by an owner of the business. Due to the sensitive nature of the customer's personally identifiable information, we ask that it be sent directly to our credit department at GME_Bserv@greenmountain.com.

Medium Customers (use between 300,001 – 2,000,000 kWh annually and expected peak demand of at least 50 kW):

- Receive a separately priced matrix and may choose between two product options: a 100% renewable fixed rate with nodal congestion charges pass through (to the hub) and a 100% renewable bundled EMS adder index plan with real-time settlement rates.
- Monthly meter fee of \$4.95.
- Signed up on the Medium Customer Energy Services Agreement.

Matrix customer credit pre-approval:

For business credit pre-approval of customers under 2,000,000 annual kWh, please send an email to pricingdesk@greenmountain.com.

Matrix commission structure*:

- Small Customer matrix contracts will pay out the first 12 months' usage following the customer's first invoice. The remainder of the contract term will be paid annuity based on paid customer invoice usage.
- Medium Customer matrix fixed-rate contracts will pay out the first 12 months' usage following the customer's first invoice. The remainder of the contract term will be paid annuity based on paid customer invoice usage.
- Medium Customer matrix index contracts will be set to pay out on annuity.
- Commissions are paid on the Friday after the 15th of every month. If the 15th falls on a Saturday or Sunday, commissions will be processed on the preceding Friday.
- Annuity commissions are always available upon request.
- If no historical usage is available (i.e., new construction or change of use of a meter), commissions are paid out on annuity basis.



- For all products, the maximum markup to the base matrix price is 10 mils. Green Mountain will split 1 for 1 after 5 mils, making 7.5 mils the maximum broker margin available.

***Important Note:** This general description of the commission structure and process for matrix customers is not intended to modify or replace the provisions of any written broker commission agreement or other agreement between a broker and Green Mountain. The provisions of any such broker agreement control and take precedence over anything in this document.

Transaction types for both Small and Medium Customer matrix contracts:

- **Switch:** If a date is specified on the contract, Green Mountain will submit the transaction 7 days prior to that date. If no date is given, Green Mountain will submit the transaction on the first business day of the start month.
- **Move-in:** Please indicate if the customer would like a “regular” or “priority” move-in in the date column, along with the needed date (mark “ASAP” for priority transactions). TDSP fees for priority move-ins will still apply, and customers requiring a meter installation may take up to 10 additional business days. For new or inactive meters, the building must have proper permitting and/or certificate of occupancy in place with their local municipality for the switch or move-in to be completed.
- **Renewal:** A switch to the new contract rate will occur on the first meter read date on or after the specified start date.

