

Did know Engie Resources:

- Has the **highest credit rating** of any Retail Energy Provider in North America
- Serves **half** the *Fortune* 50 companies with power
- Is the **world's largest** independent utility company
- Is a **top 3** North American Retail Energy Provider
- Is a leader in providing customer with actionable information and value added energy services
- Is *Fortune* ranked 89th worlds' largest company worldwide 2015 (Fortune Global 500)
- *Received CNN Money* ranking #1 for social responsibility worldwide 2012

ENGIE can provide battery storage solutions through ENGIE Storage

ENGIE can manage and deliver turn-key energy efficiency projects

ENGIE can finance energy efficiency projects even if we are not completing the project through our financing product called ENGIE Advantage.

150,000
EMPLOYEES

€65 billion
OF REVENUES

OPERATIONS IN
70 countries
AROUND THE WORLD



€14.3 billion
OF INVESTMENTS

1,100
RESEARCHERS AND EXPERTS

no. 1 independent power producer (IPP) in the world



103 GW
OF INSTALLED POWER-PRODUCTION CAPACITY



Natural gas	Renewable energy	Coal	Nuclear	Other
56%	23%	7%	6%	8%

no. 1 importer of liquefied gas in Europe



Promoting natural gas as a fuel **€100 m** invested by 2020

350
URBAN NETWORKS FOR HEATING AND COOLING

OPERATED IN **20** COUNTRIES



ENGIE Global Energy & Environment Group

ENGIE is the heir of industrial companies that have helped society meet its evolving needs since 1822

Global

153,000

Employees worldwide which are dedicated to energy efficiency

70

Countries

\$80B

USD revenues in 2017

7

R&D centers



North America

Nearly **100%**

of North America generation is low Carbon or Carbon free

23

Million supply contracts in gas and power

22.5 GW

of installed renewable energy capacity

1.6 GW

of renewable power production capacity under construction

ENGIE North America (Business Unit Solutions)

ENGIE Insight

- Expense & Data Management
 - Utility, Waste, Telecommunications
- Energy Supply Management
- Energy & Sustainability Advising
 - Energy, Carbon, Water, Waste
- Energy Analytics
- Efficiency Projects



ENGIE Services

- Discovery, Design, & Project Execution
 - Energy Efficiency Solutions
 - Renewable Energy Solutions
 - Water Management Solutions
- Integrated Facilities Management
- District Energy Production & Distribution
- Public-Private Partnerships (P3)



ENGIE Resources

- De-Regulated Electric Supply
- On-Site Renewable Energy Solutions
- Off-Site Renewable Energy Solutions
- Demand Response Services
- Consumption Monitoring & Reporting



ENGIE Storage

- Stand Alone & Solar+ Energy Storage Solutions
 - Peak Shaving
 - Solar Shaping and Firming
 - Demand Response
 - Energy Arbitrage
 - Rate Optimization



ENGIE Solutions

- Comprehensive customized energy & sustainability solutions
- Integrated capabilities across multiple ENGIE NA business units and partners

ENGIE Resources Key Figures



Commercial and industrial clients	23,000+
Percentage of the Fortune 500 companies we work with	Over 30%
Accounts being served	103,000+
Customer contract value	\$5 Billion
Incoming customer switch rate	Every 6.8 minutes
Client retention rate	70%



GROCERY/
C-STORE

UNIVERSITIES

FOOD
SERVICE

ENERGY

RETAIL

INDUSTRIAL

FINANCE

HEALTHCARE



HARVARD
UNIVERSITY



Bank of America

PinnacleHealth

TRADER
JOE'S



MAGELLAN



SDI Steel Dynamics, Inc.



Ahold



Chick-fil-A

Williams

Walmart

ITW

citi

HCA

COSTCO

SYRACUSE
S

Red Robin



amazon

DANAHER

BERKSHIRE HATHAWAY INC.

Texas Children's
Hospital

BIG
LOTS!

Carnegie
Mellon
University



KINDER MORGAN



RELIANCE
STEEL & ALUMINUM CO.

BB&T

JPMorganChase

MCKESSON
Empowering Healthcare

ENGIE Group: Recognized by Leaders for Leadership

Continuing rapid convergence of all parts of the energy industry has created a new breed of player; companies that are fast-moving, adaptive and concerned with provision, production, logistics and trading of the energy complex as a whole.



S&P GLOBAL PLATTS
GLOBAL ENERGY AWARDS
2017 WINNER

*“In selecting ENGIE as **Energy Company of the Year**, the judges found all around excellence in executing a total energy strategy including diversity, scope, technological innovation and environmental concern.”*



Management & investor confidence



Legal compliance



Financial performance



Innovation



Risk & resilience



People & social responsibility



Reputation



Environmental impact

2017 THOMSON REUTERS

TOP 100

GLOBAL ENERGY LEADER

"It takes more than financial strength to be a global leader in energy. We analyze 20+ factors across 8 dimensions of company strength to find the real leaders."

Thomson Reuters