Did know Engie Resources:

- Has the **highest credit rating** of any Retail Energy Provider in North America
- Serves **half** the *Fortune* 50 companies with power
- Is the **world's largest** independent utility company
- Is a **top 3** North American Retail Energy Provider
- Is a leader in providing customer with actionable information and value added energy services
- Is *Fortune* ranked 89th worlds' largest company worldwide 2015 (Fortune Global 500)
- Received CNN Money ranking #1 for social responsibility worldwide 2012

ENGIE can provide battery storage solutions through ENGIE Storage ENGIE can manage and deliver turn-key energy efficiency projects ENGIE can finance energy efficiency projects even if we are not completing the project through our financing product called ENGIE Advantage.



Key figures

at December 31, 2017

150,000 **EMPLOYEES**

€65 billion **OF REVENUES**

OPERATIONS IN countries **AROUND THE WORLD**

€14.3 billion OF INVESTMENTS

1.100 **RESEARCHERS AND EXPERTS**

independent power producer (IPP) in the world

103 gw OF INSTALLED POWER-PRODUCTION CAPACITY

importer of liquefied gas in Europe

Natural gas 56%

Renewable energy 23% 7%

Nuclear Coal 6%

Other 8%

30

Promoting natural €100 m invested by 2020

350

URBAN NETWORKS FOR HEATING AND COOLING

OPERATED IN 20 COUNTRIES

ENGIE Global Energy & Environment Group

ENGIE is the heir of industrial companies that have helped society meet its evolving needs since 1822

Global

153,000

Employees worldwide which are dedicated to energy efficiency

70 Countries

\$80B

USD revenues in 2017

7 R&D centers



North America

Nearly 100%

of North America generation is low Carbon or Carbon free

23

Million supply contracts in gas and power

22.5 GW

of installed renewable energy capacity

1.6 GW

of renewable power production capacity under construction

ENGIE North America (Business Unit Solutions)



ENGIE Insight

- Expense & Data Management
 - Utility, Waste, Telecommunications
- Energy Supply Management
- Energy & Sustainability Advising
 - Energy, Carbon, Water, Waste
- Energy Analytics
- Efficiency Projects



ENGIE Services

- Discovery, Design, & Project Execution
 - Energy Efficiency Solutions
 - Renewable Energy Solutions
 - Water Management Solutions
- Integrated Facilities Management
- District Energy Production & Distribution
- Public-Private Partnerships (P3)



ENGIE Resources

- De-Regulated Electric Supply
- On-Site Renewable Energy Solutions
- Off-Site Renewable Energy Solutions
- Demand Response Services
- Consumption Monitoring & Reporting



ENGIE Storage

- Stand Alone & Solar+ Energy Storage Solutions
 - Peak Shaving
 - Solar Shaping and Firming
 - Demand Response
 - Energy Arbitrage
 - Rate Optimization



ENGIE Solutions

- Comprehensive customized energy & sustainability solutions
- Integrated capabilities across multiple ENGIE NAbusiness units and partners

ENGIE Resources Key Figures

Commercial and industrial clients | 23,000+

Percentage of the Fortune 500 companies we work with

Accounts being served

Customer contract value | \$5 Billion

Incoming customer switch rate

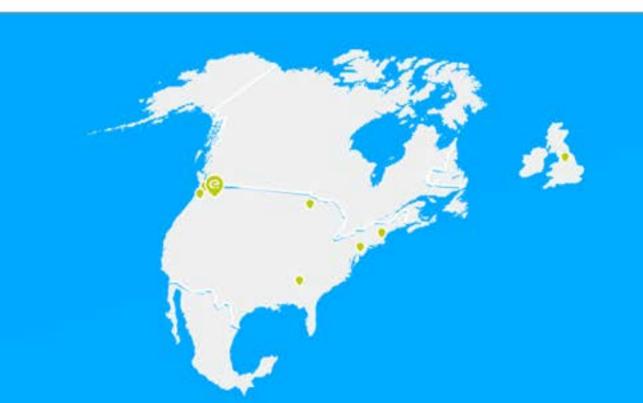
Client retention rate

Over 30%

103.000+

Every 6.8 minutes

70%





ENGIE Group: Recognized by Leaders for Leadership

Continuing rapid convergence of all parts of the energy industry has created a new breed of player; companies that are fastmoving, adaptive and concerned with provision, production, logistics and trading of the energy complex as a whole.



"In selecting ENGIE as **Energy Company of the Year**, the judges found all around excellence in executing a total energy strategy including diversity, scope, technological innovation and environmental concern."





Management & investor confidence



Legal compliance



Financial performance



Innovation



Risk & resilience



People & social responsibility



Reputation



Environmental impact



"It takes more than financial strength to be a global leader in energy. We analyze 20+ factors across 8 dimensions of company strength to find the real leaders." Thomson Reuters