



Case Study: Valli Produce

Our Customer

Valli Produce International Fresh Market is proudly named after its founder's home, a small farm town in Calabria, Italy. As a family owned and operated full-service supermarket with 6 locations in the Chicagoland area, Valli has stayed true to their roots of fresh food and friendly service.



Project Snapshot



Annual Therms Total
1,000,000



Annual Savings
\$25,000



Price
Protected



Locations
6

Opportunity

As a growing business, Valli Produce was looking for a way to save money and reduce operating cost across each location. Valli was using multiple suppliers and paying different rates throughout its 6 locations which demanded more analysis and a larger time commitment.

Solution

Navigate Power utilized its proprietary procurement platform, Navigate Exchange (NEX), which provides direct access to the nation's leading retail energy suppliers. With the recommendation to consolidate and aggregate usage and locations under one supplier, Navigate was able to procure a lower rate and provide price protection for all 6 locations, saving time and money.

To learn more about Navigate Power, visit us at www.navigatepower.com

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