

TOPGUN OHIO

Case Study: Top Gun All Stars & Training Center - Ohio

Our Client

Top Gun All Stars & Training Center is home to one of the largest tumbling and competitive cheerleading programs in Northeast Ohio. Founded in Miami, FL - Top Gun Ohio is one of five locations of a brand that is recognized for their core family values, unity, and innovation in the competitive cheerleading industry.







Project Snapshot nual Usa

Annual Usage: **96,467 kWh**



Locations:



Utility Contracts:
Natural Gas and Electricity



Price Protected: **Yes**

Opportunity

Our client is part of an expanding organization that is focused on efficient energy management. Their current electricity rates were variable, and their costs fluctuated dramatically from month to month, creating budget instability. As they continue to make physical improvements to their facility, they are also moving toward more sustainable energy solutions.

Solution

Price protection was important for the Top Gun. Navigate Power provided comparative pricing over the course of a year and several examples of month-to-month changes in utility rates. As an Energy Partner, Navigate Power was able to educate the client and provide an in-depth analysis of the energy market, allowing Top Gun to enroll in contracts for both natural gas and electricity at a fixed rate that worked for their budget. Although the rate was slightly higher initially, locking into a fixed rate has created greater savings over time. Navigate Power walks clients like Top Gun, through the energy market to fully understand the value and impact that working with energy consultants can have on your energy budget.

Testimonial

"Working with Navigate Power was a pleasure, and they made everything very simple and to the point. Once we saw the market breakdown of utility costs over a year and comparing them to our own rates, it was easy to see we were overpaying for our utilities. Locking at a fixed rate over a longer period of time helped ensure that we knew exactly what we would be paying every month and be safe from market instability. This has since opened the door for us to get a full LED retrofit for our entire facility, creating a safer and more well-lit training and practice facility for our athletes."

