



Case Study: Tony's Finer Foods

Our Client

Tony's Finer Foods was established in 1979, and has expanded to fifteen locations in the Chicagoland area. This family-owned chain prides itself on quality products, low prices and a commitment to diversity. Heritage and staying close to ones' roots is important in the Chicagoland area and Tony's Finer Foods makes maintaining ethnic traditions easier for customers by carrying a wide variety of international products.



Project Snapshot



Budget
Certainty



Client for
3+ Years



20% savings
against
the utility



Price
Protected



Locations
15

Opportunity

With a growing portfolio, the Tony's ownership team was interested in streamlining their energy purchasing process and reducing operating costs. Tony's was using multiple suppliers and paying different rates through its 15 locations.

Solution

Utilizing Navigate Exchange (NEX), Tony's had direct access to the nation's leading retail energy suppliers. With the recommendation to consolidate and aggregate usage and locations under one supplier, Navigate Power was able to procure a lower rate and provide price protection for all 15 locations, saving time and money.