



# Ambit Energy

- Founded: 2006
- Employees 500+
  - Customer Care: 100+ In-House Agents
- Customers 1mm+
- Annual Revenues \$1.3B+
- Domestic & International
  - Residential (Elec & Gas)
    - US (16 states & DC), Japan, Canada
  - C&I (Elec Only)
    - TX, IL, PA, NJ, OH (2020)
    - 97% Third-Party Channel Partners
- Offices
  - HQ: Dallas, TX
  - Other: Plano (Customer Care), Houston, Japan (Osaka), Canada (Alberta)
- Hedge Facility SENA (Shell)





## ERCOT

- Matrix & Custom
- Forward start date
  - Up to 5 years from prompt
- Term lengths
  - 1 to 84 months
  - 84+ (by request)
- Product structures
  - Fixed
  - Fixed w/pass through
  - Variable
  - Index; Index with pass through
  - *Coming Soon:*
    - *Block + Index*
    - *Heat Rate*
    - *Managed*

## PJM

- Matrix & Custom
- Forward start date
  - Up to 2 years from prompt
- Term lengths
  - 1 to 36 months (bundled)
  - 1 to 72 months (unbundled)
- Product structures
  - Fixed Bundled
  - Fixed Unbundled
    - Cap/Trans pass through
  - Variable
  - *Coming soon:*
    - *Block + Index*
    - *Managed*